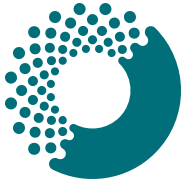


**think global**

**Business  
Development  
Designers**



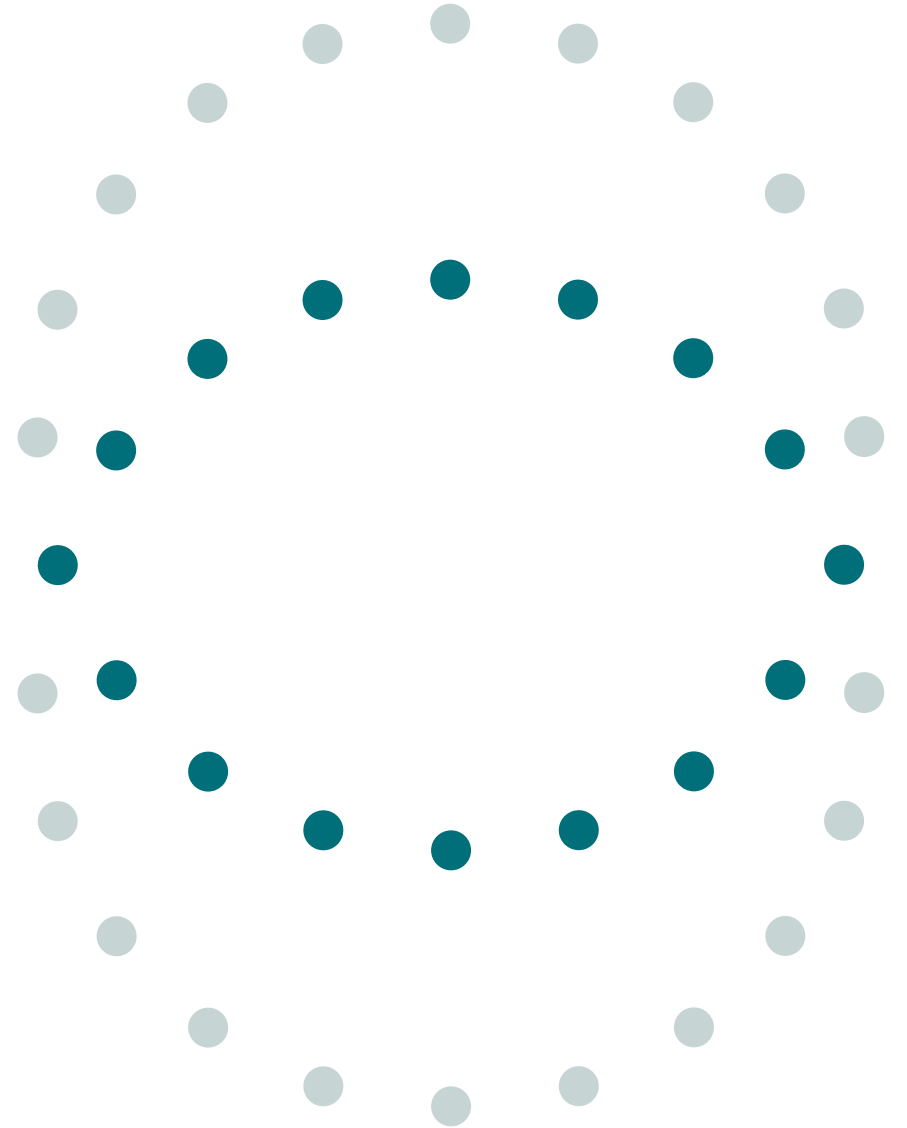
## About us

Think Global is a consultancy bringing **culture** and **thinking** to **international projects**.



## About us

We work in emerging markets across the world, **bridging the gap between the worlds of business and international cooperation** by combining the first's dedication to achievement with the global outlook of the second.





## About us

We believe in **business with a social impact** and find solutions to real problems through **good project management**. We are convinced **all places have the potential** to achieve wellbeing and prosperity.

Established in Italy in 2014, today  
Think Global has offices in:

→ Milano

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→ Roma

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→ Dar es Salaam, Tanzania

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→ Kampala, Uganda

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→ Nairobi, Kenya

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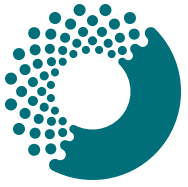


## Andrea Landini CEO



After earning a degree in Politics and a master's in Business Internationalization, I worked in international cooperation, mostly in Africa and Asia, for seven years.

I've worked freelance in internationalization, business development and management consulting for private firms and public institutions, specializing in the industrial and health sectors.



## Claudio Gatti COO



I have a technical background as manager for medium to large automotive, aerospace and manufacturing industries. For the last 15 years I've worked in international cooperation, mainly in Africa and the Middle East, as a project coordinator and chief of administration, planning and budgetary matters.

As an Operations Manager, I have supervised projects in the fields of health, logistics and supply chain, information systems and construction.



## Antonio Molinari CSO



I have a degree in Biomedical Engineering from Politecnico di Milano, a master's degree in Project Management and an IPMA (International Project Management Association) certification.

I've worked as head of Technical Division in international cooperation in Africa and the Near East for ten years. Since 2011 I have been project manager for primary companies in the plant engineering and energy sectors.





## Our work

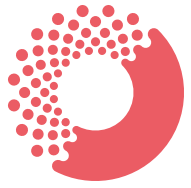
→ **Business Development**

→ **Project Management**



# Business Development

Markets across Africa, the Middle East, the Caucasus and South America present huge potential for growth. Within these emerging economies lie the best business opportunities and the biggest social challenges of our time.



# Business Development

We look for opportunities and calls for tenders in developing countries, analyzing their feasibility by drawing up a business plan. We form partnerships and connect networks of qualified professionals, as well as offering support with fundraising.

Think Global works in the profit and non-profit sector, as well as with the most important international organizations.

→ UNDP, UNOPS

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→ Swiss Cooperation

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→ Cooperazione Italiana (AICS)

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→ ENI

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→ Good Shepherd International Foundation

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→ ActionAid

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→ Ngali Holding (Rwanda)

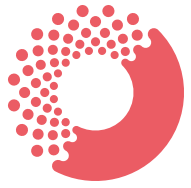
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→ Codess Sociale Onlus

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→ Sultanate of Oman

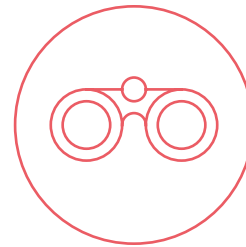
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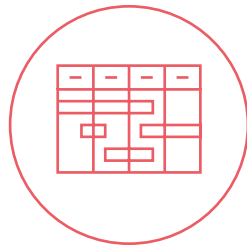
# Business Development → What We Can Do Together



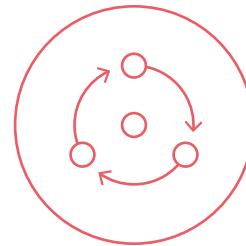
Feasibility studies  
& Business plans



Tenders &  
Opportunities



Planning  
& Budgeting



Partnership  
& Networking



# Project Management

Complex international contexts call for an ad-hoc approach that carefully considers the technical, financial and social specificities of each project. We focus on finding efficient solutions, rather than on efficiency as an end in itself.



# Project Management

Think Global manages projects, from idea to execution. We follow calls for tenders, competitions, assignments and construction sites. We work side by side with international firms, institutions and businesses on a daily basis, bringing to the table the management skills and specialist technical knowledge we have accrued over many years working in health, construction and agribusiness.

## Fields of activity

→ Agriculture

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→ Construction

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→ Cooperation

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→ Cooperation

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→ Energy

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→ Environment

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→ Health

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→ Industrial

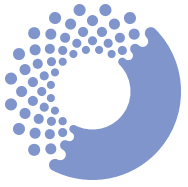
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→ Media

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→ Social Business

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# Project Management → What We Can Do Together



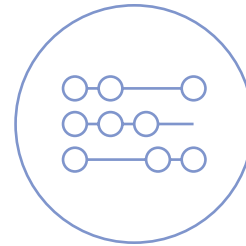
Operations &  
Technical Mgmt



Procurement  
& Supply Chain



Training & Capacity  
Building



Data management



## Our Vision

We believe in a growth model that draws on the profit and non-profit sectors to create value for entrepreneurs and communities in the mid- to long-term.





## COOP 2.0

Think Global has developed an innovative approach inspired by social business.

Coop 2.0 is based on skill-sharing and resource optimization across profit and non-profit partners.

Coop 2.0 helps businesses make the most out of working in developing countries, leveraging on local skills and creating added value for their projects. Meanwhile, cooperating communities and individuals are encouraged to pursue entrepreneurial and profit-making ventures.

# THINK GLOBAL Srl

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