

Business
Development
Designers



THINK GLOBAL is a consulting firm established in 2014 specialized on project design, project management, training and technical support to international projects.



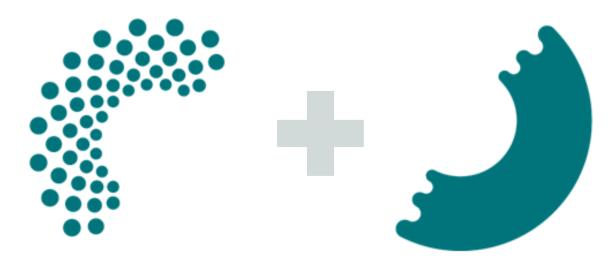


We work in the world's emerging markets and developing countries, as well as in war torn areas and emergency contexts, combining the result-oriented approach of the world of business with the global outlook typical of international cooperation.





The logo of the company features two different circles united into one, symbolizing the interconnection and fusion of the business world and the realm of international cooperation. Together, they have the power to create positive change on a global scale through local actions.



This logo represents also THINK GLOBAL's dedication to promoting collaboration, global awareness and responsible practices, thereby boosting a more interconnected and prosperous world.





What we do









Who we work for









What we do | Our services

















OPERATIONS MANAGEMENT

- Logistics
- Procurement &Tender Management
- Safety & Security

WORKS & CONSTRUCTION

- •Architectural and Structural
- Mech & Elec. Plants (MEP)
- Facility Management
- Space Planning

LEGAL & COMPLIANCE

- Risk Management
- Legal Advising
- •Financial Audit
- OrganizationalModel Reviews

PROJECT DEVELOPMENT

- Feasibility Studies
- Risk Assessment
- Project Evaluation
- Strategic and Operational Planning
- Project Design

FINANCE MANAGEMENT

- Financial Planning
- Budget Control
- Cash Flow Models
- Reporting Models
- •Fund Raising & Resources Mobilization

ENVIRONMENTAL SUSTAINABILITY

- Energetic Transition
- •Optimization &
- Certification
- Change Management

PROJECT CYCLE MANAGEMENT

- Monitoring & Evaluation (MEAL)
- ToC
- •Studies & Researches
- •Global Health & Climate Change

INFORMATION MANAGEMENT

- •ERP MRP CRM
 Information Systems
- Business Intelligence
- •Integrated Management Systems

THINK GLOBAL



Who we work for | Non-Profit & Profit organizations and Public Bodies

Non-Profit Organizations:

- THINK GLOBAL consultants have nearly 20 years of experience in the third sector;
- Partnerships, both abroad and in Italy, with several nonprofit organizations, NGOs, cooperatives, foundations, and international institutions;
- Duration: short, medium or long-term support and collaboration paths undertaken;
- Budget range: from 1 to over 100 million euros per year
- Staff employment: from 5 to 3,000 employees;
- Type of support:
 - Direct management of development and socioassistance projects;
 - Support through consultancy activities focusing on capacity building, empowerment and reorganization processes.
- Areas of support: internal organization, fundraising, human resources, governance, privacy, security, risk management, budgeting, planning and control, project management, operational flows and internal processes, logistics and procurement, operations management, training, and capacity building.

Profit Organizations and Public Bodies:

- THINK GLOBAL consultants have been involved in profit projects in Europe and in developing countries;
- Partnerships both abroad and in Italy, with several Profit organizations;
- Type of support:
 - Project Management
 - technical support in industrial projects.
 - business developers in the preliminary phases of profit projects
- Areas of support: networking, bidding and facilitating access to public and private funds.
- THINK GLOBAL has contributed to the establishment of major profit projects on a global scale.



Who we work for | Non-Profit & Profit organizations and Public Bodies

























amref

health africa





Confédération suisse





THINK GLOBAL



cospe

















Schweizerische Eidgenossenschaft













Specchio dei tempi













Who we work for | Partners

THINK GLOBAL has developed strong relationships with various Partners, both Public and Private and also, with Academic Institutions. These partnerships allows THINK GLOBAL to share resources and expertise, leveraging networks and connections, in order to lead to more successful and impactful initiatives.

THINK GLOBAL considers that building real alliances with partners is fundamental: the partnership is ideated and developed together with the same Partner, with the common main objective of generating a real impact, involving all the stakeholders of the Partner's Organization/Company.

THINK GLOBAL believes in creating value through partnerships and networking, at all levels. We are experts in building relationships through our innovative, interdisciplinary and multicultural approach.



THINK GLOBAL









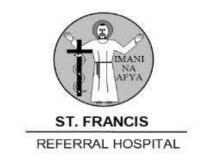












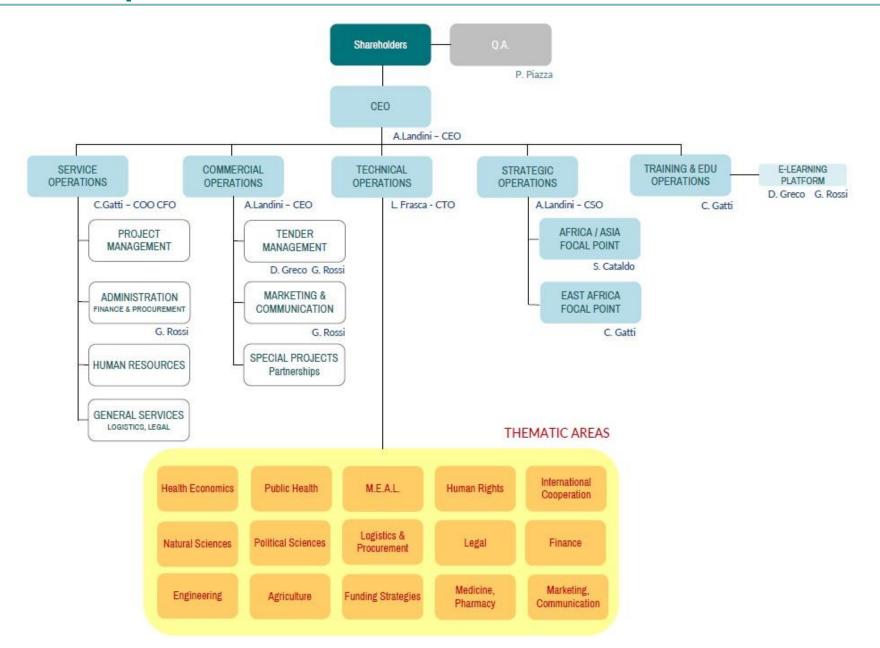








Our Team | Organizational Structure





Our Team | Senior Management Team



Andrea Landini | CEO

After earning a degree in Politics and a master's in Business Internationalization, he worked in international cooperation, mostly in Africa and Asia, for more than seven years.

He is currently consultant and operations manager for INGOs, private firms, public institutions and international agencies (UN, etc...) mainly for health sector and agricultural projects.



al@think-global.it



Claudio Gatti | COO

Claudio has started his professional pathway in 1997 working with some of the most important European aerospace and automotive industries, developing a strong expertise in Logistics, Operations Management and Commercial Operations.

In 2005, he has joined the nonprofit sector serving with primary NGOs as Hospital Manager, CFO, Planning & Budgetary Matters Director and Head of Logistics & Procurement.



cg@think-global.it



Luca Frasca | CTO

Graduated in Geological Sciences at "La Sapienza" University of Rome, he specialized in procurement & logistics by working in various NGOs - such as Save the Children, Terres des Hommes, Oxfam - and gaining over 12 years of experience in the procurement, WASH and logistics operations.

Expert in monitoring, analysis and reporting, currently his topics of interest involves human rights, child protection, educational deprivation, health & nutrition.



If@think-global.it



Our Team | Other Team members



Davide Greco | Tenders' & E-learning Expert

Graduated in Philology from the Faculty of Arts in Turin, but he has always been involved in the fields of computer science and communication. He has spent over a decade working in fundraising, gaining extensive experience in data collection and project reporting. In recent years, he has focused on development and customization of platforms, the automation of project progress monitoring procedures, and reporting. He is currently engaged in international cooperation, particularly in Somalia, serving as an IT Consultant in two areas: telemedicine in the healthcare sector and procurement management in the Water field.





Guido Rossini | Technical Consultant

Chemical engineer with a background in facility management, where he has gained a strong understanding of the sustainability realm through the development and integration of eco-friendly practices and low-impact environmental solutions. Specialized in the use of energy modeling software for analysis and assessments of the environmental impact of both existing buildings and new constructions.





Giulia Rossi | Administration and Marketing Support

Giulia is graduated at Ca' Foscari University with a Bachelor's Degreee in Cultural and Linguistic Mediation, which equips her with the necessary language skills to bridge communication gaps and facilitate interactions between individuals from diverse linguistic and cultural backgrounds.

She has a professional path as an executive assistant and administrative responsible in various fields, including NGOs, education, and third sector realities.





think global

PORTFOLIO

HEALTH SECTOR



THINK GLOBAL





PMU System Review & Capacity Building

THINK GLOBAL members have received a mandate from the World Health Organization (WHO) at the Kabul headquarters to review the Monitoring and Evaluation (M&E) management system and provide capacity building for international and local staff. This strategic mandate aims to redefine existing processes and procedures to make them more efficient and effective in the context of monitoring healthcare projects in Afghanistan.

One key aspect is the training and enhancement of skills for personnel involved in healthcare project monitoring. THINK GLOBAL will closely collaborate with WHO to provide targeted training, enabling more effective task performance. The main goal is to ensure that the staff can successfully implement the new processes and procedures, thus significantly contributing to the improvement of the quality of healthcare services in Afghanistan. In summary, this mandate represents a contribution to the review and enhancement of the healthcare monitoring system in Afghanistan.

Country: Afghanistan

Sector: Health

Activity: Training & Capacity Building

Year: 2023

Client: World Health Organization

(WHO)







Operations Management Support

THINK GLOBAL has started in September 2023 a collaboration with Centro Cardiologico Monzino for supporting the analysis of processes, capacity building of personnel, monitoring activities, as well as the local and international supply chain of the project funded by AZUL in the hospital complex "Dom Alexandre do Nascimento" in Luanda (Angola).

Our support is focused on 4 main components: organizational model, capacity building methodology, MEAL and supply chain strengthening.

Country: Angola

Sector: Health

Activity: Technical Support

Year: 2023

Client: Centro Cardiologico Monzino







In 2022, UNICEF wanted to take forward development of policies, strategies, and guidelines for the Lebanese oxygen generation, through the production of a comprehensive tool able to guide the Lebanese Health System in the coming years, including:

- Oxygen Sources Field Assessment;
- Development of an Oxygen-related Sustainable Training Strategy;
- Development of a 15-years Implementation Plan;
- Development of two Operational Case Studies.

THINK GLOBAL has been appointed as technical consultant to:

- perform the field assessment applying the UNICEF Oxygen System Planning Tool (OSPTool), carried out in November 2022;
- develop Oxygen-related Training Strategy performing a workshop in Beirut on 20-21 December 2022;
- develop the 15 years Implementation Plan, applying the "Failure Tree Analysis" and through the "Maintenance Analogy", in order to provide the oxygen eco system with more strength with the investment actions and with more resilience with the operational actions.

Two Implementation Actions, related to the installation of new PSA plants in Tebnin and Rachaya Hospital, have been considered as Implementation Cases, in order to provide a stable and reliable source of oxygen at hospital level.

Country: Lebanon

Sector: Health

Activity: Project Management

Year: 2022-2023

Client: UNICEF, Lebanon Ministry of

Health







REINASSANCE - Paths for social reintegration of people with mental illness in Burkina Faso.

The project intends to develop the model of taking charge of people with mental illness promoted by the local counterpart Center Notre Dame de l'Espérance. This center, promoted by the Diocese and managed by the Saint Camille BF Association, is the only one in the urban and peripheral context of Bobo Dioulasso to offer hospitality, treatment and the possibility for people with abandoned and wandering psychic distress to undertake social reintegration pathways. Activities aim to strengthen the synergies between this reality and the relevant services (Bobo University Hospital, CSPS related to the Regional Health Directorate) and the community resilience capability, for the progressive institutional and social governance of the phenomenon.

THINK GLOBAL has been appointed for the end-term evaluation of the AICS-funded project. Country: Burkina Faso

Sector: Health

Activity: Project Evaluation

Year: 2022

Client: CVCS ETS







THINK GLOBAL as Project Manager, followed the purchase and entry-into-service supervision of the Mobile Clinic:

- Suppliers' scouting: Suppliers shortlist for mobile clinic and biomedical equipment;
- Request for offer (RFO) to pre-selected suppliers;
- Analysis of received offers: evaluation matrix, risk assessment, financial evaluation, logistic evaluation;
- Contract drafting: general terms, specific conditions, waivers;
- Contract finalization: final price negotiation, logistics, timing;
- Assignment to selected supplier;
- Procurement;
- Logistics;

The mobile Clinic entered into service in April 2022.

Country: Dem. Rep. of Congo

Sector: Health

Activity: Project Management

Year: 2021 - 2022

Client: Good Shepherd International

Foundation (GSIF)







Starting with a local needs assessment on basic health services in the Kolwezi area, the GSIF decided to start a Mobile Clinic project to **support** local communities.

THINK GLOBAL has been identified as the technical partner, responsible for the overall design of the Mobile Clinic, given the consolidated partnership and its relevant experience in the healthcare sector.

The 3 main objectives of the Mobile Clinic are:

- 1. To provide remote communities with basic medical services free of charge
- 2. To contribute to the dissemination of good practices relating to health and hygiene
- 3. To build lasting alliances with the Ministry of Health, especially for what concerns the vaccination campaigns and the referral of patients in conditions of medium / high severity.

The mobile clinic has been designed and manufactured in order to mainly provide pediatric, obstetrics and gynecology services respectively for vulnerable children and women from remote areas of the target communities, who face many difficulties in accessing health services at local structures (long distances, poor quality of services, high costs, etc.).

Country: Dem. Rep. of Congo

Sector: Health

Activity: Project Design

Year: 2021-2022

Client: Good Shepherd International

Foundation (GSIF)

Partner: Turmaks







Private Health Clinic Full feasibility study

Full Feasibility Study for the development of an innovative Health Clinic in Milan downtown: 400 sqm to be fully renovated, innovative business model, high-competitive framework.

THINK GLOBAL developed a sensitive analysis on project location, marketing and pricing strategies, set of services to be provided. THINK GLOBAL also analyzed 10 years of Loss & Profits forecasts using adaptive forecasting models to allow the Customer to analyze different possible scenarios.

We provided the setup of the documentation needed for fund raising purposes.

Country: Italy

Sector: Health

Activity: Business Development, Project Management, Technical Support

Year: 2020-2021

Client: Spazio Iris, Cooperativa Sociale

Partner: AOUMM







Private Health Clinic Start-up

THINK GLOBAL has been responsible for **fund raising**, securing the necessary funds to **start-up the Health Clinic**.

Upon securing of funds, Think Global has been assigned as **Project Manager** for the start-up of the Health Clinic.

Among the different activities - which took place during 12 months - THINK GLOBAL oversaw: the negotiation with the property owner for the lease agreement, the complete renovation of the property (works and supplies), the recruitment of the healthcare and non-healthcare staff, the authorization to operate, the development and implementation of the clinic's operating procedures.

Country: Italy

Sector: Health

Activity: Technical Support

Year: 2020-2021

Client: Spazio Iris, Cooperativa Sociale

Partner: AOUMM







Saint Francis Referral Hospital Operations Management

Project Coordination of the 3-years strengthening project of the Saint Francis Referral Hospital in Ifakara, Morogoro region.

The 3,3mln USD project involves Biomedical, ICT and general equipment Planning and Procurement, Design & Build for the rehabilitation works, HMIS deployment, HR Policies review.

THINK GLOBAL is in charge to coordinate all the activities, including Procurement and Tendering Procedures and consultants' selection.

THINK GLOBAL, as project coordinator, plays a fundamental role in coordinating all the project stakeholders (MoH, Local Authorities and communities, Hospital Management, Donors).

Country: Tanzania

Sector: Health

Activity: Operations Management

Year: 2019-2022

Client: Swiss Development Cooperation (SDC)







Saint Francis Referral Hospital Strategic & Business Plan

In 2020, SFRH wants to speed up the **Management component** of its strengthening project through the production of a comprehensive tool able to guide the next hospital steps in the coming years, including:

- Strategic Plan;
- Action Plan;
- •Business Plan.

THINK GLOBAL has been appointed as consultant in order to coordinate and facilitate this process, bringing its experience in hospital management in emerging economies to the service of SFRH management, through the application of consolidated models inspired by a pragmatic approach oriented to the effective implementation of the designed pathways.

"Sustainability" is the keyword of the entire project and it is declined in all its meanings: financial, technical/clinical, environmental.

Country: Tanzania

Sector: Health

Activity: Strategic Consultancy

Year: 2021

Client: Swiss Development Cooperation

(SDC)







Saint Francis Referral Hospital Corporate Social Responsibilities

THINK GLOBAL is supporting the Saint Francis Referral Hospital in Ifakara (Morogoro Region, Tanzania), together with our friends ("Doctors for Ifakara", "Gocce" and "MOBA"), in various projects in the context of our Corporate Social Responsibility frame.

In 2023, in particular, thanks also to the valuable contribution of BEGECA, a 52kW solar panels plant has been installed and 16 pulmonary ventilators for the new ICU have been shipped to Ifakara.

Meantime, the collaboration between our partner Docemus and the SFRH, started thanks to THINK GLOBAL networking, is successfully moving forward, involving training and supply of laboratory equipment. Country: Tanzania

Sector: Health

Activity: Technical Support

Year: 2021

Client: Swiss Development Cooperation

(SDC)



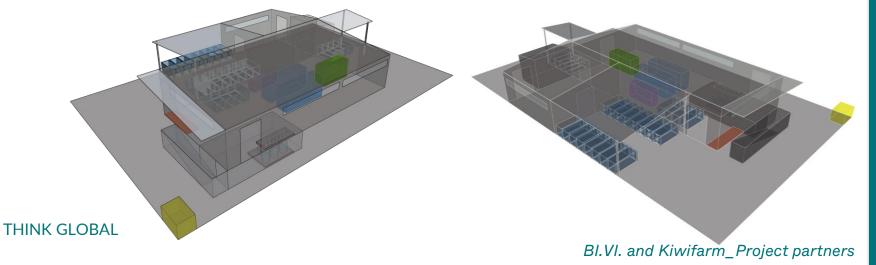




Hospital Waste Management Treatment plant

THINK GLOBAL has been selected in order to develop a Treatment Plant for the Waste Management in Kassala Health Citadel (Sudan).

THINK GLOBAL has developed, through its collaboration with its partners Kelse Engineering, Kiwifarm and Bl.VI., a concept design of the treatment plant for the hospital in Kassala, Sudan. It has been profoundly studied and designed the layout, as well as the budgeting of Capex (Investments) and Opex (Running Costs).



Country: Sudan

Sector: Health

Activity: Project Design / Technical

Support

Year: 2020

Client: UNOPS

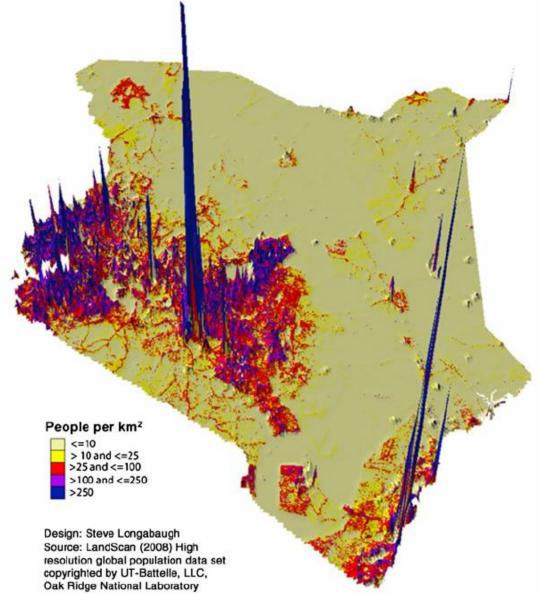
Partner: Kelse Engineering, Kiwifarm,

BI.VI.

Founder: AICS









At the end of 2020, in the middle of the pandemic emergency, THINK GLOBAL gave its contribution to the global fighting against the virus.

Together with our partner Climosfera, we have realized a comprehensive study on Covid response in Kenya, including analysis of the contagious trend and a pre-feasibility for a network of clinics, including lay-out concept, Human Resources requirements and financial impact.

Country: Kenya

Sector: Health

Activity: Project Design

Year: 2020-2021

Client: Confidential

Partner: Climosfera







Hospital Design and Start Up

THINK GLOBAL has gained -in its 10 years of activity- a consolidated experience in creating JVs among its international partners in several sectors.

In 2020, we have been called to establish a working group for design and start-up of hospitals in Cameroon, one of our main area of expertise, including architectural firms, engineering companies and construction enterprises, both local and Italian, able to provide turnkey facilities to private and public actors.

Country: Cameroon

Sector: Health

Activity: Business Development

Year: 2020

Client: Confidential







Kassala Health Citadel

Strategic Plan, Action Plan and General Surgical Unit Business Plan for Kassala Health Citadel (KHC), Kassala, Sudan.

The 55mIn USD project involves Design, Construction and rehabilitation works, Biomedical and general equipment Planning and Procurement, Master Planning and Business Planning of all the clinical and non-clinical activities in the KHC.

The project involves a comprehensive review of the **Procurement** and **Supply Chain Processes** in order to optimize performances through traceable KPIs and generate **saving of costs**, finalized to the Facilities' self-sustainability.

The **Action Plan** needs to coordinate and create consensus within all the international and local actors.

Country: Sudan

Sector: Health

Activity: Strategic Consultancy

Year: 2019-2021

Client: UNOPS

Founder: AICS







Social-Health sector Strategic Development Plan

In 2019, Codess Sociale – ONLUS intended to design and present its Development Plan in Friuli Venezia Giulia for the period 2019-2026.

THINK GLOBAL has been appointed as consultant to produce a Strategic Development Plan for the expansion of the range of action of organization in the Italian Region. Each identified development phase was analyzed in terms of Strategy, Feasibility, necessary Investments and expected Economic Results. Having therefore defined the size of the investment necessary for the implementation of the Strategic Plan, THINK GLOBAL proceeded to structure a mixed bank loan to provide capital needed.

The main objectives of this desired development are:

- •Increase the volume of activities at regional level and increase the turnover generated through activities in the Friuli Venezia Giulia area;
- •Diversify activities with the aim of mitigating business risk and increasing exposure to further development opportunities;
- •In the medium term, becoming the first and most important operator in the social-welfare and social-health sector at Regional level.

Country: Italy

Sector: Health

Activity: Strategic Consultancy

Year: 2019

Client: CODESS Sociale - ONLUS







Health Emergency service Feasibility Study

THINK GLOBAL has contributed, together with several Italian partners, to develop the masterplan for a new Urgency Health Service and Medical Emergency (U.H.S.& M.E.) in Lybia.

The project involves aerial, sea and land assets, including support facilities and a fully equipped Command and Control Centre (CCC).

The almost 8 million Euros program is designed to cover a 100km radius around Tripoli.

Country: Lybia

Sector: Health

Activity: Project Design

Year: 2018-2019

Client: Public Body

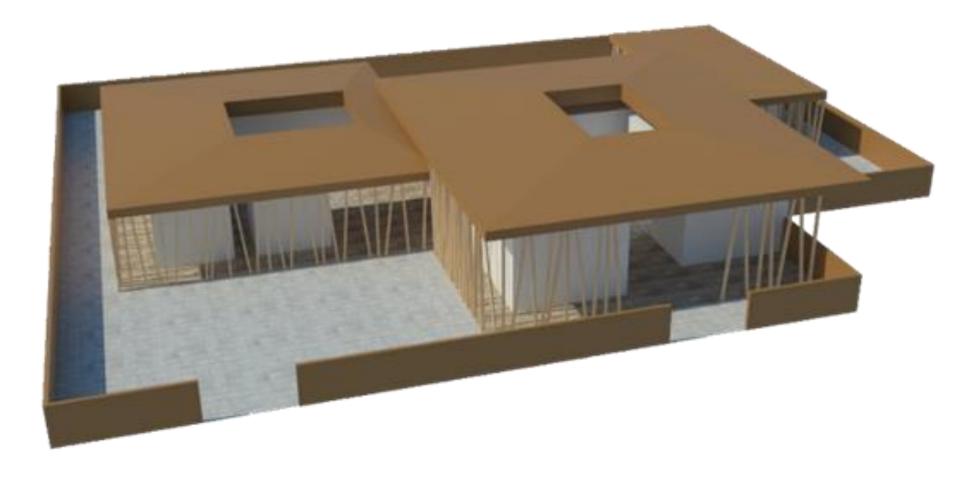
Partner: Sitem-Pro





Primary Health Clinic Project Design

Angola





Primary Health Clinic Project Design

THINK GLOBAL has been appointed in order to develop a Feasibility Study for Primary Health Clinics in Angola in 2017 for a private enterprise.

THINK GLOBAL, thanks to its collaboration with architectonical partner, have been able to develop a functional layout and has provided budgeting service for Capex (Investment) and Opex (Running Cost) of the Primary Health Clinic.

Country: Angola

Sector: Health

Activity: Technical support

Year: 2017

Client: Confidential







Oncological Hospital Feasibility Study

THINK GLOBAL, together with its partners Sitempro, Euroafricando, Kelse Engineering and the CRO of Aviano (PN), has realized the Concept Note for a National Cancer Institute in Yaoundé (Cameroun).

The project has included feasibility study, space planning and preliminary design, clinical services definition and budgeting.

The entire process has been conducted in close collaboration with the local authorities and the MoPH of Cameroun.

Country: Cameroon

Sector: Health

Activity: Project Design

Year: 2017

Client: Confidential

Partner: Sitem-Pro, Kelse Engineering







On-shore Receiving facility Cape Three Points

Technip India has been in charge of **Design and Implementation** of Cape Three Points ENI **Onshore Receiving Facilities** in Ghana.

THINK GLOBAL has supported its partner Kelse Engineering in the Clinic **general layout set up** and in the **Biomedical equipment BoQ**, including specifications for MEP Design, following ENI internal guidelines. Country: Ghana

Sector: Health

Activity: Technical support

Year: 2017-2018

Client: ENI

Partner: Kelse Engineering







Nizwa and Sohar Hospital extension

Operations Management

THINK GLOBAL was responsible for Space planning, Biomedical equipment Planning and Technical Specifications for the expansion of Nizwa and Sohar hospitals. It also developed Technical support for MEP Design.

THINK GLOBAL managed the final project presentation to the Royal Court, the Space Planning (together with the appointed engineering firms), the Biomedical equipment Planning and the Project Management.

Country: Sultanate of Oman

Sector: Health

Activity: Technical support

Year: 2015-2016

Client: Sultanate of Oman, Royal Court

Partner: Bonomo Veglia Architetti,

Kelse Engineering







Hospital Laboratories in Developing Countries

The Italian based no profit DOCEMUS operates in the context of international cooperation since 2009 to improve the skills of health personnel through set-up of analysis laboratories and health clinics, theoretical-practical training and technical assistance to achieve full autonomy of local staff.

So far, Docemus has worked in Sudan, Kenya, Somaliland and Tanzania.

THINK GLOBAL is supporting this activity through technical consultancy and organizational support; in particular, THINK GLOBAL has recently facilitated the signing of a MoU between Docemus and the Saint Francis Referral Hospital in Ifakara, Tanzania.

Country: Worldwide

Sector: Health

Activity: Project Management

Year: 2014-2022

Client: Various

Partner: Docemus ETS





MAS Children Teaching Hospital Project Management

Equipment and Start-up of a Pediatric Clinic (2.000 s.m.) in Hargeisa, with 50 ward beds, Lab, Isolation, OPD, training facilities and general services.

The clinic works in close collaboration with the MoH and the local Group Hospital.

The project has represented a typical case of turnkey project. All the Tendering procedures, Vendor Qualification activities and Purchasing Procedures drafting have been followed from the Design up to the Start-up.

Pharmacy set up has involved a complete market survey in the whole country (Somaliland, 4 million people). Country: Somaliland

Sector: Health

Activity: Project Management

Year: 2011-2013

Client: MAS Children Teaching Hospital







Mobile Clinics, Polibus Contract Management

THINK GLOBAL consultants, with specific experience in industrial vehicles, have co-designed, managed procurement and tender procedures and supervised the construction works for 2 mobile clinics mainly dedicated to migrant patients in Southern Italy.

In collaboration with the NGO's Humanitarian Office, the project has been designed in order to match the increasing health needs in a flexible and sustainable way; the experience in emergency contexts and health care management joint with the technical and Project Management skills has brought to complete the set-in in less than 4 months.

Country: Italy

Sector: Health

Activity: Project Management

Year: 2010

Client: Emergency NGO







Salam Centre for Cardiac Surgery

Management, Supervision, Mechanical plants optimization, Space Planning and Biomedical Planning and Maintenance programming of a state-of-the-art cardiac centre in Khartoum, with 3 OT, 15 beds ICU, Cath-Lab.

The hospital had **pediatric satellites clinics** in Port Sudan, Nyala, CAR.

A specific focus has been dedicated to the **Pharmacy Logistics** system and to the **Suppliers' selection** (goods and services); **Procurement Procedures and Policies** have been drafted as well. A strong **3-years program of Capacity Building for the local Supply Chain** has been designed and implemented.

In 2009-2010 has been finalized the Tender Procedure and performed the works Supervision for the construction of a modern compound for the accommodation of the staff.

Country: Sudan

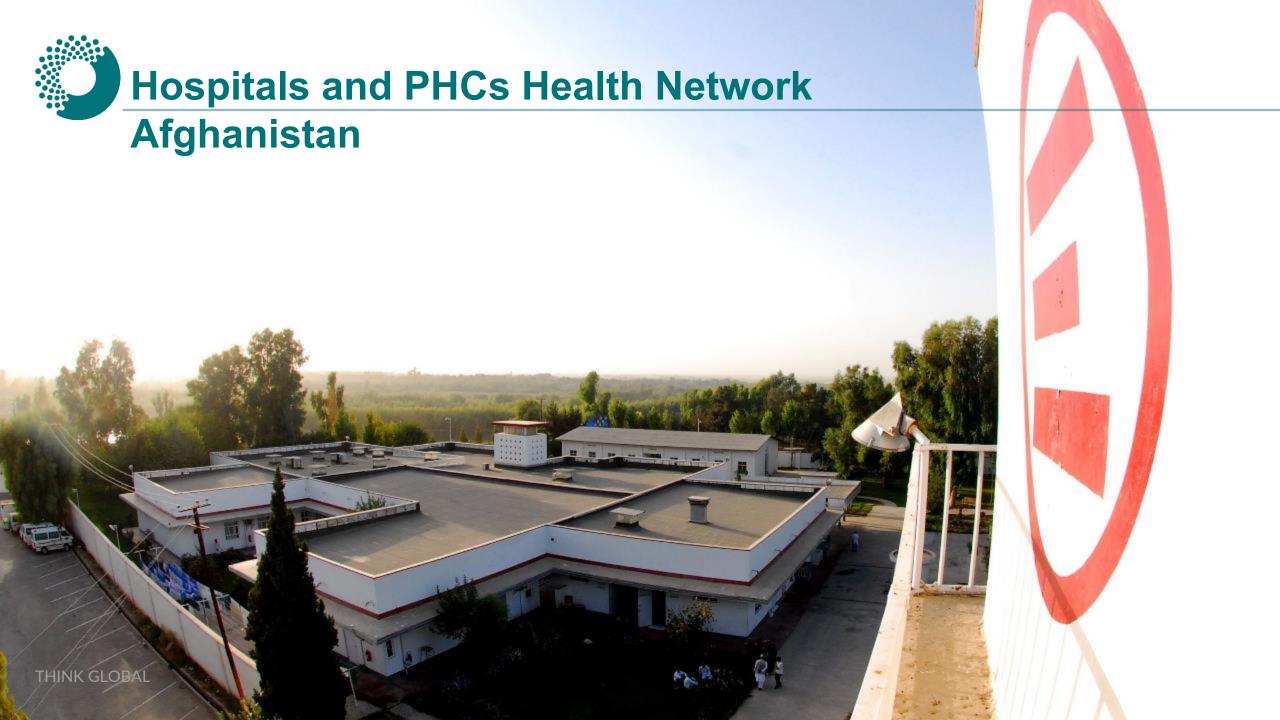
Sector: Health

Activity: Operations Management

Year: 2007-2011

Client: Emergency NGO







Hospitals and PHCs Health Network

Management and supervision of a large health network including 27 clinics (PHC and First Aid Post) and 3 surgical hospitals covering several provinces of Afghanistan, with 1,200 employees.

The clinics had a size range between 200 and 1.000s.m.; the hospitals (100 beds) were fully equipped and included OT blocks, ICU, ER, OPD, medical and surgical Wards, Maternity, Lab, Physio and Radiology (including CT Scan).

Several market surveys for pharmaceutical products have been performed over the years; a complete review of the purchasing protocols has been completed as well, together with the implementation of a new hospital pharmacy management system all over the country, including the peripherical network.

Country: Afghanistan

Sector: Health

Activity: Operations Management

Year: 2004-2012

Client: Emergency NGO



SOCIAL AGRI BUSINESS



THINK GLOBAL





Market assessment & Agricultural and Natural resources Value Chain

THINK GLOBAL has been encharged of undertaking a business and labor market study, as well as analyzing the value chain of agricultural and natural resources for South Sudan area. In this process THINK GLOBAL is able to provide valuable insights for economic development and investment opportunities.

Both studies should provide a comprehensive view of the business and labor market dynamics and value chain in the specific context of South Sudan region. The findings and recommendations can be used to inform economic development strategies, government policies, and investment decisions.

Country: South Sudan

Sector: Social Agri Business

Activity: Strategic Consultancy

Year: 2023

Client: UNDP







"STONE – reStoration and enhancement of Traditional agricultural systems for the ecOnomic development and the eNvironmental consErvation of the Shouf reserve" is a 3-years development project implemented in Lebanon by OSC Istituto Oikos. The main aim of the Project is to contribute to an inclusive and sustainable development of rural communities bordering Shouf Biosphere Reserve through the exploitation of economic opportunities and the protection of local natural resources.

THINK GLOBAL has been appointed for the end-term evaluation of the AICS-funded project.

Country: Lebanon

Sector: Social Agri Business

Activity: Project Evaluation

Year: 2022

Client: OIKOS ETS







Tozeur Final Evaluation Report

The Italian NGO Persone Come Noi (PCN) has implemented a development project in Southwest Tunisia (Tozeur Oasis) with the purpose of strengthening of the capacity of the local community to be resilient to economic and climate constraints through:

- Strengthening of local agriculture value chain
- Rural development
- Rehabilitation works of existing touristic premises
- Campaigning actions for local tourism

The project has been funded by Italian Agency for Cooperation and Development

THINK GLOBAL has been appointed as external evaluator to carry out final external evaluation, based on DAC/OECD Evaluation Criteria.

Country: Tunisia

Sector: Social Agri Business

Activity: Project Evaluation

Year: 2022

Client: Persone Come Noi NGO







KisimaFinal Evaluation Report

The Italian NGO Oikos has implemented in the Arusha-Kilimanjaro region, a WASH project that involved the rehabilitation of water supply and distribution plants, sanitary blocks (latrines) for public use and desalination systems for public buildings in 8 villages in the area.

At the same time, the project provides for the establishment and strengthening of local water management committees.

The project has been funded by Italian Agency for Cooperation and Development.

THINK GLOBAL has been appointed as external evaluator to carry out final external evaluation, based on DAC/OECD Evaluation Criteria.

Country: Tanzania

Sector: Social Agri Business

Activity: Project Evaluation

Year: 2022

Client: OIKOS ETS







BGRRF Foundation Strategic Plan

Bishop Gassis Relief and Rescue Foundation is a Faith Based Organization established in 2016 but its roots lie in the humanitarian activity of Bishop Macram Gassis which began over 20 years ago.

BGRRF's new Strategic Plan aimes to ensure the medium and long-term sustainability of BGRRF's activities, through the strengthening of its institutional positioning capacity in the areas of operations, the definition of the sectors of activity, the analysis of financing possibilities and the consequent strategic positioning towards potential donors in South Sudan and Nuba Mountains.

THINK GLOBAL has been appointed to draft the Strategic Plan and to review all the main organization's policies; the consultancy activities, carried out from May 2022 to February 2023 including a 3 weeks long field mission, have involved BGRRF's staff at all levels together with the key staff of Trocaire, long term partner and financier of the foundation.

Country: South Sudan

Sector: Social Agri Business

Activity: Strategic Consultancy

Year: 2022

Client: Trocaire







SMART Mid-Term Project Evaluation

"Smart Communities: Water, energy, food, work and innovation for sustainable development" is a development project based on an integrated strategy of intervention, which is the result of a multi-dimensional and multi-actors approach led by OSC CIPA, focus on the activation of a wide partnership involving several stakeholders.

THINK GLOBAL has been appointed for the mid-term evaluation of the AICS-funded project.

Country: Burkina Faso

Sector: Social Agri Business

Activity: Project Evaluation

Year: 2021

Client: CIPA ETS







Maluku Social Business Project Operations Management

The project, implemented by the *Daughters of Mercy of the Third Order Regular of St. Francis*, aims to contribute to the **Development of Local Communities through** the creation of **equal opportunities and decent work** and the implementation of **good practices** able to strengthen the **local Food Security**.

THINK GLOBAL is supporting through Project and Operations Management of the two main project's components: Facilities Design & Build (including masterplan, tender management and energy solutions) and Agricultural Capacity Building.

THINK GLOBAL is also actively contributing in project proposal activities to several institutional and private donors in order to ensure to the project the necessary blend of resources for its whole Start-up phase, being its **self-sustainability** one of the project's long-term goals.

Country: DRC

Sector: Social Agri Business

Activity: Operations Management

Year: 2020-2022

Client: Daughters of Mercy







Kyma Kyetu: Angola Social Business Operations Management

THINK GLOBAL collaborates with GSIF and Good Shepherd Sisters in Angola to empower vulnerable communities through sustainable agriculture. Kyma Kyetu, our flagship project, focuses on operational management, capacity building, system review, procurement, sales, technical support, and resource mobilization.

THINK GLOBAL's role centers on technical support, grant proposal development, and ensuring financial sustainability through resource mobilization efforts. Our close partnership enhances Kyma Kyetu's positive impact, fostering self-sufficiency among local farmers.

Kyma Kyetu aims to improve agricultural practices, empowering communities to thrive independently. Through collective efforts, we foster resilient, self-reliant communities, ensuring food security and sustainable livelihoods. Together with GSIF and Good Shepherd Sisters, we're committed to transforming lives and promoting sustainable development in Angola.

Country: Angola

Sector: Social Agri Business

Activity: Operations Management

Year: 2020-2022

Client: Good Shepherd International







Kyma Kyetu: Angola Social Busines Project Design

Kyma Kyetu, an ambitious program in Angola, is focused on rejuvenating both urban and rural agricultural production. Its mission encompasses several critical objectives:

1.Income Generation: it aims to generate income for the Bon Pasteur sisters' General Program, program staff, related workers, and three distinct beneficiary communities: local family farmers in rural areas, urban women farmers, and street vendors (Zungeiras) in Luanda.

2.Women Empowerment: This initiative strongly emphasizes empowering women, recognizing their central role in agricultural activities.

3.Food Security: Kyma Kyetu is committed to ensuring food security for low-income Angolans, guaranteeing consistent access to a sufficient and stable food supply.

4.Economic Diversification: By promoting agricultural activities, Kyma Kyetu contributes significantly to diversifying Angola's economy, reducing its dependency on oil.

THINK GLOBAL leads this transformative project, conducting a comprehensive Full Feasibility Study with expert input from Agriculture and Supply Chain specialists. This study, featuring an overview of the area and market, the proposed social business model, and project intricacies, represents a crucial step towards realizing Kyma Kyetu's diverse goals, fostering sustainable socio-economic development in Angola.

Country: Angola

Sector: Social Agri Business

Activity: Project Design

Year: 2019

Client: Good Shepherd International Foundation (GSIF)







Chakuishi: Kolwezi Social Business Operations management

The CHAKUISHI project, a \$2 million endeavor, aimed to establish self-sustainable social enterprises in agriculture and fish farming within the impoverished artisanal mining area of Kolwezi, DRC. THINK GLOBAL, as Program Manager, led various aspects of this initiative, emphasizing best practices in agriculture, capacity building, system reviews, and resource mobilization.

THINK GLOBAL's role was pivotal in ensuring successful project execution. THINK GLOBAL introduced and implemented cuttingedge agricultural practices, empowering the local community with essential skills and knowledge. Systematic reviews identified areas for optimization, enhancing project efficiency. THINK GLOBAL's procurement efforts streamlined resource acquisition.

THINK GLOBAL's commitment to sustainable development and empowerment resulted in improved livelihoods, empowering the communities in Kolwezi, aligning with the project's core objective.

Country: DRC

Sector: Social Agri Business

Activity: Operations Management

Year: 2019-2022

Client: Good Shepherd International







Chakuishi: Kolwezi Social Business Project Design

CHAKUISHI is a transformative initiative, centered in the impoverished artisanal mining region of Kolwezi, DRC, aimed at fostering self-sustainable and locally owned Social Enterprises, with a primary focus on innovative agriculture and fish farming.

In designing CHAKUISHI, THINK GLOBAL employed a meticulous approach. The project's sector selection was guided by a rigorous prefeasibility and full feasibility study, emphasizing resource mobilization rather than international investment.

The project's initial framework involved the creation of 16 ponds and the development of 20 hectares of agricultural land, featuring cutting-edge irrigation systems. Additionally, THINK GLOBAL orchestrated the comprehensive training of the local staff, enabling them with essential skills and knowledge.

THINK GLOBAL's contributions in project design, sector selection, feasibility assessments, and capacity building have been instrumental in empowering the local community and fostering economic growth in Kolwezi. CHAKUISHI represents a beacon of hope, facilitating self-sustainability and prosperity in a region that has faced adversity for far too long.

Country: DRC

Sector: Social Business

Activity: Project Design

Year: 2018-2019

Client: Good Shepherd International







Chakuishi: Kolwezi Social Business Implementation

THINK GLOBAL is now coordinating a team of national and international professionals for the start-up of the Social Business project, supervising all Constructions and providing daily support to operations to achieve set results for this project in the Democratic Republic of Congo.

Country: DRC

Sector: Social Business

Activity: Project Management

Year: 2019-2022

Client: Good Shepherd International



SOCIAL BUSINESS







No one left behind Final Evaluation

No one left behind: Rights and Accessibility to School and Rehabilitation Services for Children with Disabilities in the Iringa District, Tanzania" is a project carried out by IBO and co-funded by the Italian Agency for Development Cooperation (AICS).

This three-year project aims to promote the social inclusion of children with disabilities in the Iringa Region of Tanzania. The specific objective is to strengthen basic services for these children by providing local staff with training, facilitating access to school facilities, and promoting active participation of families, the educational community, and people with disabilities.

THINK GLOBAL has been tasked with conducting the final evaluation of the project funded by AICS.

Country: Tanzania

Sector: Social Business

Activity: Project Evaluation

Year: 2023

Client: IBO Italia ODV - ETS







Fund Raising Capacity Strengthening

The Italian based International NGO COSPE, working in more than 20 countries in the areas of:

- Environment and new economies
- Women rights and democracy
- Migrations

has decided to explore new paths to increase its capacity to raise funds and resources outside the traditional institutional funding opportunities, mainly in order to improve its autonomous capacity to promptly react to unexpected emergencies and to plan indipendent projects through unrestricted funds.

THINK GLOBAL is supporting this process, strong of its consultants 15-years long experience in not for profit organizations management, by designing a 3 years strategic plan based on a comprehensive fund raising masterplan.

Country: Italy

Sector: Social Business

Activity: Business Development

Year: 2020

Client: Cospe ETS







Organizational review and Training

THINK GLOBAL and IL NODO, consortium of cooperatives working in Sicily mainly in supporting migrants protection and integration, education, access to work opportunities for vulnerable persons and social entrepreneurship, work together since 2020 in the strengthening of the staff capacities, with a dedicated focus support services, administration and project management.

Beside training and capacity building, THINK GLOBAL is providing advisory and consultancy in the are of Business Development and Strategic Planning.

Country: Italy

Sector: Social Business

Activity: Business Development

Year: 2020-2023

Client: IL NODO Consorzio di

Cooperative Sociali







Organizational Model Review

A comprehensive strategy for a long-term review of the foundation model, Rome, Italy.

Good Sheperd International Foundation (GSIF) in 2019, after a decade from the incorporation, decided to review its **Organizational Model and Internal Processes**, with a specific focus on the **functional links** with the Good Sheperd/Bon Pasteur Congregation, of which the GSIF represents one of the most important operational tools, and specifically with the mission partners spread all over the world in almost 40 Countries.

THINK GLOBAL has been appointed as consultant to support this process through the application of consolidated models and tools; in particular, THINK GLOBAL has studied the Organizational chart in place and the Operational Procedures, proposing an alternative **Matrix-based model** focused on the Projects' Implementation needs and with a Project Management-oriented approach.

Country: Italy

Sector: Social Business

Activity: Strategic Consultancy

Year: 2019

Client: Good Shepherd International Foundation (GSIF)







Social Enterprise Start-up Support

THINK GLOBAL has visited and provided start-up support to the local cooperative CUK for the Business planning activites, Co-Financing Opportunity Search & Resources Mobilization and General Lay Out Design of Ubumwe Mall in Kigali, Rwanda.

As per THINK GLOBAL strategy, we moved together with Italian engineering firms holding a consolidated experience in EMEA region in developing similar projects.

Country: Rwanda

Sector: Social Business

Activity: Business Development

Year: 2017

Client: CUK



LOGISTICS & PROCUREMENT







Procurement Capacity Building

THINK GLOBAL as main contractor, has been appointed for the design and delivery of Basic and Advanced Procurement Capacity Building courses to LUTHERAN WORLD FEDERATION's personnel in country tailored training.

The Training is mainly based on the Compliance best practices and Donor Requirements (UN agencies, Bilateral Cooperation Agencies, EC DGs) and it includes an online component hosted by a training platform provided by the Client.

Country: Worldwide

Sector: Logistic & Procurement

Activity: Training

Year: 2021-2022

Client: Lutheran World Federation



Procurement and Logistics E-learning Modules



Procurement Course - Module 8

AWARDING PROCESS& DOCUMENTATION

Based on

LWF WORLD SERVICE PROCUREMENT MANUAL 4th Edition

CH.6-7-8 LWF Procurement Manual



Procurement and Logistics E-learning Modules

THINK GLOBAL has been appointed to design and deliver Procurement and Logistics Training Modules to LUTHERAN WORLD FEDERATION.

The e-learning modules will be developed in an interactive training format, uploaded on FABO learning platform.

Country: Worldwide

Sector: Logistic & Procurement

Activity: Training

Year: 2021-2022

Client: Lutheran World Federation





Procurement and Logistics Process Review & Support

THINK GLOBAL, more than handling the Procurement Helpdesk service at global level to support LWF Global Procurement Operations, is also carrying out Support Missions to set up or review Procurement Processes. Think Global Team carried out Procurement Process Review and Support Missions in the following countries:

- South Sudan
- Colombia
- Ethiopia
- Poland and Ukraine Response

Country: Worldwide

Sector: Logistic & Procurement

Activity: Technical Support

Year: 2022-2023





Manuals: Procurement and Logistics

THINK GLOBAL has supported the LWF World Service to perform the comprehensive review of the **Global Procurement Manual** (approved by UNHCR in December 2022).

In 2023, the development of the **Logistics Manual** for LWF World Service was carried out by THINK GLOBAL. The purpose of this Manual has been to establish suitable procedures for all logistics activities conducted by LWF World Service and its partners, in order to create a standardized knowledge of this sector to be shared with and implemented by the organization's worldwide members.

The current **Procurement Manual** and **Logistics Manual** have been designed to fit LWF organizational requirements and are harmonized with reference to publicly accessible procurement documents from (among others) the UN, UNHCR, Europe Aid, ECHO and the Chartered Institute of Procurement & Supply (CIPS). As a result, the procedures and guidelines in these Manuals meet the aforementioned donor rules and requirements.

Both Manuals have been drafted linking all relevant chapters with the relevant contents of the **Financial Manual**.

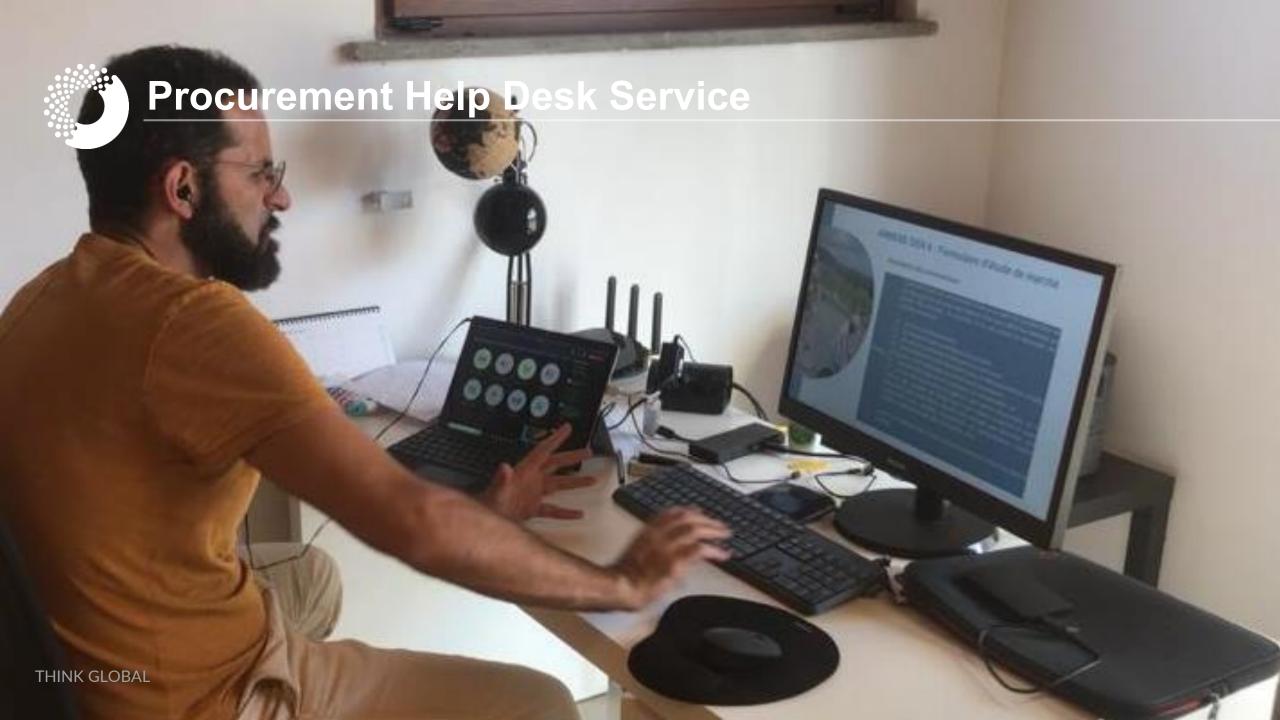
In addition to that, Think Global developed for the client Green Procurement Approach, based on the principles stated in the 2022 Humanitarian Logistics Policy and aligned with practices adopted by DG ECHO – WFP WREC Project.

Country: Worldwide

Sector: Logistic & Procurement

Activity: Technical Support

Year: 2022-2023





Procurement Help Desk Service

THINK GLOBAL is currently handling the Procurement Helpdesk service at global level to support LWF Global Procurement Operations.

THINK GLOBAL is working on the following aspects:

- Provide procurement and logistics trainings to WS staff in line with the LWF Procurement Manual.
- Conduct online procurement webinars & workshops for staff involved in procurement & logistics.
- Establish an on-demand help desk to provide support and technical advice on procurement issues.
- Develop a FAQ document and e-training modules to be used in the long term to support CPs
- Develop global logistics guidelines and training modules

The task aims to build capacity of key country program staff in procurement through the development of online training modules, a helpdesk facility and FAQs (based on the LWF Procurement Manual).

Country: Worldwide

Sector: Logistic & Procurement

Activity: Technical Support

Year: 2021-2022





Procurement Support Mission Ukraine Emergency Response

In the framework of LWF World Service Emergency Response in Ukraine, LWF aims to implement a wide response in Shelter sector, by providing rehabilitation of a huge number of houses and apartments according to Shelter Cluster requests. Rehabilitation works should be carried out by construction companies already operating in project areas and suitable companies should be selected and contracted in order to meet urgent humanitarian needs. Tender Management and selection of suitable contractors is considered a crucial step in kick-off phase of the Shelter Project.

LWF World Service appointed Tender Management coordination and follow up to THINK GLOBAL, thanks to our experienced in application of LWF Procurement Manual.

Think Global has been selected in order to identify the most suitable sourcing strategy and tender management approach for abovementioned activities, ensuring compliance with donor requirements and matching project workplan and timeframe as agreed with UNHCR.

Country: Ukraine

Sector: Logistic & Procurement

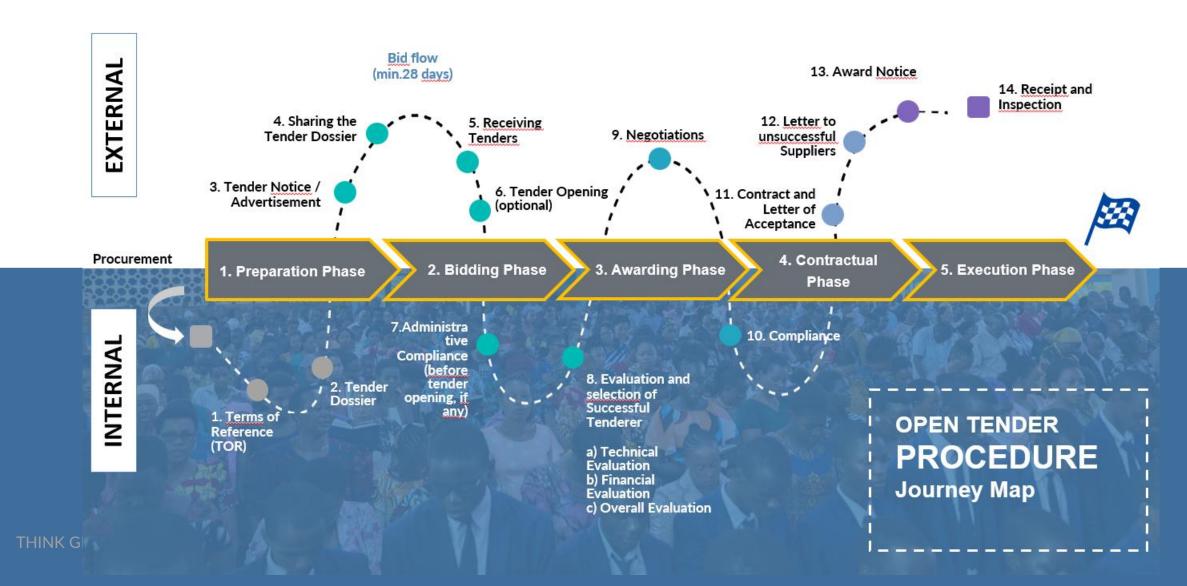
Activity: Technical Support

Year: 2023





EU Tender Procedure for Communication Campaign





EU Tender Procedure for Communication Campaign

The process aims to select a communication agency to design and coordinate a Pan-European communication awareness and engagement campaign in the framework of the project "Food Wave – Empowering Urban Youth for Climate Action" (EuropeAid/160048/DH/ACT/Multi), funded by the European Union, leaded by Comune di Milano and involving 21 cities in 17 countries.

THINK GLOBAL has been appointed as consultant to support and facilitate ActionAid, project implementing partner, in all the procurement procedure steps; THINK GLOBAL has consequently deployed a 3 members strong team, beside ActionAid Italia staff, including a senior Team Leader, a procurement expert and a media & campaining expert.

Country: Italy

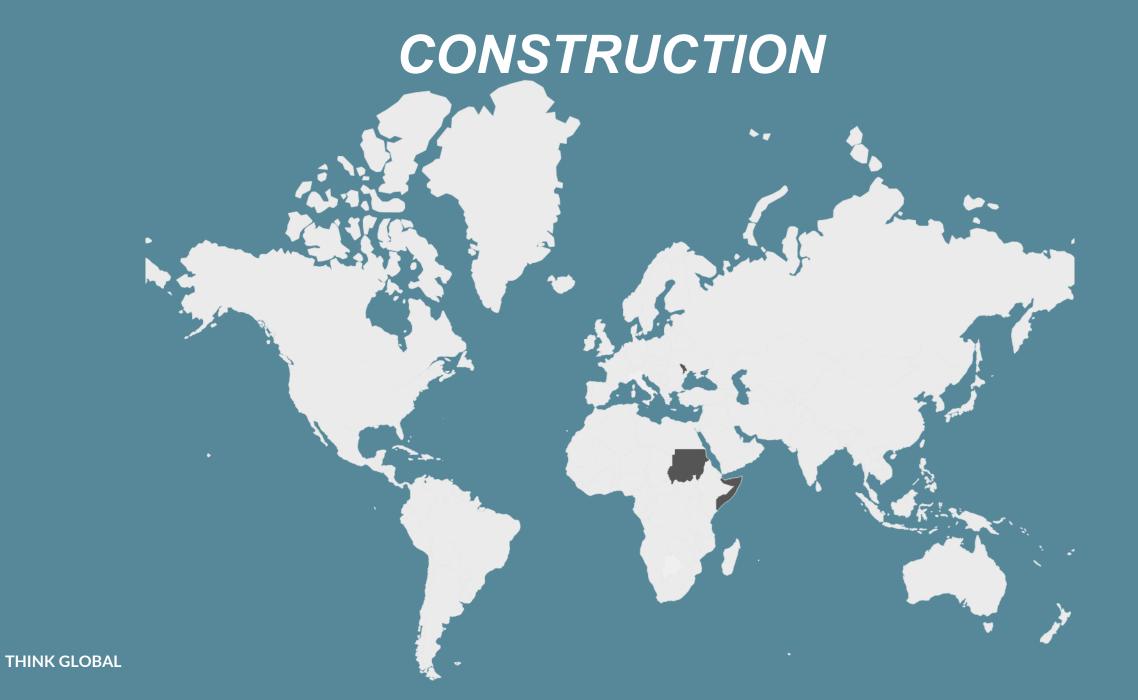
Sector: Logistic & Procurement

Activity: Technical Support

Year: 2019-2020

Client: Action Aid









Bendar Fortress

THINK GLOBAL took part in the process of drafting a technical document and developing a detailed technical project for the first phase of the conservation/restoration work on Bender Fortress (Republic of Moldova).

The purpose of the assignment includes:

- Conducting a detailed technical assessment of the current state of the Citadel and the Lower Fortress within the complex of Bender Fortress.
- Based on the assessment results and the urgent conservation priorities, preparing a preliminary project that will be approved by the National Council of Historic Monuments of Moldova.
- Developing a detailed technical plan for the first phase of conservation/restoration work, which will also be used to engage the contractor for the renovation work.

Country: Moldova

Sector: Construction

Activity: Project Design

Year: 2020

Client: UNDP







International Staff Housing Site & Contract Management

Claudio Gatti, one of the funding members of Think Global, acted as Hospital Manager and he has been responsible for the Long Term Development & Sustainability Plan of the hospital and its network of satellite clinics; he has supervised the project on different areas (from General Management, Administration and Supervision, Technical Coordination, to Space planning & Biomedical planning and Maintenance Programming) of the state-of-the-art cardiac centre, with 3 OT, 15 beds ICU, Cath-Lab. The hospital has also Pediatric Satellites Clinics in Port Sudan, Nyala, CAR.

A modern compound for the accommodation for international staff was constructed under the supervision of THINK GLOBAL's COO, Claudio Gatti, and the tender procedure was finalized.

Country: Sudan

Sector: Construction

Activity: Project Management

Year: 2009

Client: Emergency NGO

Partner: TAM Associat







MAS Children Teaching Hospital Project Management

THINK GLOBAL has provided the following services for the MAS Children Teaching Hospital. We were encharged of the **co-design,** as well as **works supervision** of a **Pediatric Clinic** (2.000 s.m.) in Hargeisa, with 50 ward beds, Lab, Isolation, OPD, training facilities and general services.

The clinic works in close collaboration with the MoH and the local Group Hospital.

Country: Somaliland

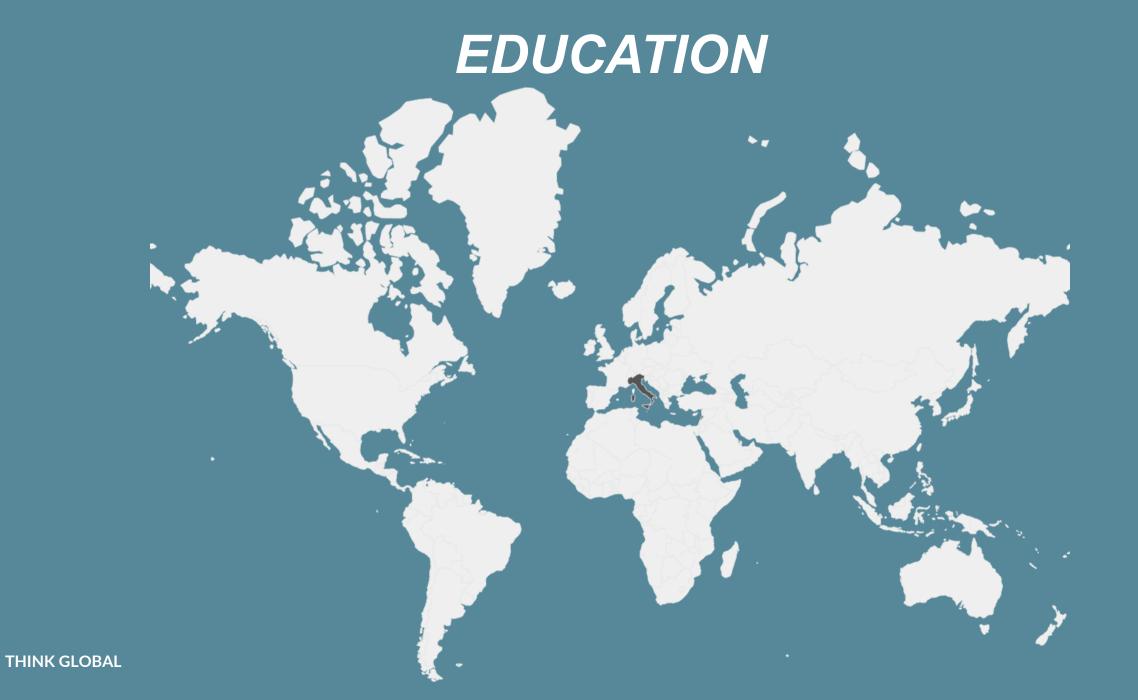
Sector: Construction

Activity: Project Management

Year: 2011-2013

Client: MAS Children Teaching Hospital









Safety & Security Training

As one of the mainstream of the Operations Management in volatile and hostile environments, THINK GLOBAL has developed a training package on Safety & Security for NGOs.

In 2023, we have provided the complete training also to the Italian NGO "HelpCode" and we have supported the HQ and the CPs in developing dedicated policy and SOPs tailored around the specific needs of the Organization.

Country: Italy

Sector: Education

Activity: Training

Year: 2023

Client: HelpCode ETS





Safety & Security Guidelines development and training Italy





Safety & Security Guidelines

EnGreen is an international consulting firm specialized in off-grid and grid-connected renewable energy systems, providing technical assistance in the field of international cooperation. Due to the nature of the services our client's, its staff is often engaged in international business trips in high-risk environment.

THINK GLOBAL has been appointed to design and carry out **Safety** and **Security Procedures for international travel**, customizing guidelines, tools and trainings based on the needs identified during initial assessment and kick off phase.

THINK GLOBAL has developed a complete suite of Safety & Security Management tools ensuring the compliance with the state-of-art of Safety & Security Policies implemented in Humanitarian settings, which includes Complete Safety & Security Policy; Security Tree; Communications Protocol; Repository and Information Management Tools; Training Package.

THINK GLOBAL has finally **trained** the staff on the Safety and Security protocol, ensuring a period of support for the full implementation of Safety and Security measures and process.

Country: Italy

Sector: Education

Activity: Training

Year: 2021-2022

Client: Engreen







Humanitarian Logistics Master

All out Senior Management Team has been involved in the design of the 1st Edition of the Master in Humanitarian Logistics organized by the Università Politecnica delle Marche (UNIVPM).

Furthermore, our experts have performed frontal lessons and field simulations on various topics including, among others, facility & energy management, fleet management, ICT & radio communication, inventory & stock management, need assessment, safety & security, supply chain & procurement, shelter & WASH.

11 of the 12 students have successfully completed the master and currently 10 of them cover positions in humanitarian or aid Organizations worldwide.

Country: Italy

Sector: Education

Activity: Training

Year: 2021

Client: UNIVPM





Tender Management training

Italy

WBS - WORK PACKAGE

Nel "pacchetto di lavoro" vengono indicate tutte le istruzioni da svolgere pe il raggiungimento di una determinata attività e



Efficacia WorkPackage

1 Descritto in maniera chiara e concisa

2 Differenziato dagli altri pacchetti di lavoro

Prevede l'attribuzione del compito/attività a un solo responsabile

Descrive univocamente il singolo lavoro da svolgere



Tender Management training

THINK GLOBAL collaborated with Consorzio ABN to substantially enhance the consortium's technical proposal capabilities.

The primary mission was to elevate the overall quality of proposals. The project emphasized the creation of more effective and visually captivating proposals while also improving comprehension of tender prerequisites. It aimed to foster added value through enhancements and territorial networks.

THINK GLOBAL delivered comprehensive technical and training support, enabling consortium members to refine their expertise in crafting competitive technical proposals in alignment with project specifications. Ultimately, the objective was to significantly bolster the likelihood of success in tender proceedings and the acquisition of contracts and concessions.

Country: Italy

Sector: Education

Activity: Training

Year: 2021

Client: Consorzio ABN







Multi-sectorial trainings on Health Management

Since 2019, THINK GLOBAL has provided trainers for the courses supplied by its Lebanese partner ClinAcademy to the Ministries of Public Health of several countries in the Gulf area (UAE, Oman, Bahrein, etc...).

We have provided our expertise for in-presence training as well as online webinars for several crucial topics such as: stock & inventory management, supply chain management, logistic & transportation, forecast and demand management, finance management, quality basics and drugs shortages management, strategic sourcing, procurement, GPP, cost analysis, operations & strategic management.

Country: Wordwide

Sector: Education

Activity: Training

Year: 2019-2022

Client: ClinAcademy





Logistics, Procurement and Administration training courses

THINK GLOBAL experts worked together with Scuola Cospe (an Italian based INGO operating in more the 20 countries) from 2019 to 2022 in providing Training Course to aid & humanitarian workers about many topics.

In particular, THINK GLOBAL team has developed an integrated 30-hours course in General and Technical Logistics as well as a Safety & Security training package; we have also managed finance, accounting and procurement training sessions.

Country: Italy

Sector: Education

Activity: Training

Year: 2019-2022

Client: Cospe ETS

Partner: AOUMM







Jerahieh School Operations Management

THINK GLOBAL took part in Save the Children EXPO 2015 relocation in Lebanon (Jarahieh school for Syrian refugees).

This Project was shortlisted at the Aga Khan Award for Architecture 2019

•Place: Jerahieh, Lebanon

•Size: 300 smq

Designer: Catalytic Action

Think Global's members have been appointed as project coordinator supervising all logistical activities of the project.

Country: Lebanon

Sector: Education

Activity: Project Management

Year: 2016

Client: CSR Project

Partner: Catalytic Action, Jusoor NGO, Sawa NGO, Save the Children



INDUSTRIAL







The objective of this project was developed by THINK GLOBAL in close collaboration with Ngali Holdings management, working with a pool of experts and consultants, following Ngali commitment and vision. Its objective aimed to have a relevant and assessable impact on the National and Regional economy and public health.

THINK GLOBAL developed, first a **Prefeasibility Plan**, followed by a **Full Feasibility Plan** and a **Business Plan**. The Feasibility Study observed how the Intra Vein Production Plant would produce Intra Venous Fluids with the objective to cover at least 80% of the domestic market's needs and to expand in the foreign market. Thanks to the Full Feasibility Plan, an excellent **Production Plant's implementation** was reached, through the designing the functional layout and area **Plant, Procurement Planning**, respecting Standard Quality of excellence.

Country: Rwanda

Sector: Industrial

Activity: Business Development

Year: 2017-2022

Client: Ngali Holdings

Partner: Climosfera







Auto-disable syringes Production Plant Pre-feasibility study

In 2017, Joint Medical Store (JMS - private pharmaceutical distributor in Uganda, grown into the market-leading private medical distributor and warehousing firm in the country) was looking to expand into manufacturing by building and operating a state-of-the-art auto-disable syringe manufacturing facility in Kampala (expected to boast a capacity of over 100 million AD syringes p.a. becoming a pioneer in East and Central Africa).

Following an Assessment mission, THINK GLOBAL has selected and involved relevant experts in the fields of **Pharmaceutical Production** and **Supply Chain** to develop the study. Kampala auto-disable syringe plant **Pre-Feasibility Study** presents detailed information concerning: overview of the area and market analysis, technical feasibility, financial feasibility, organizational feasibility.

The Project is designed to be developed through two different phases in order to reduce CAPEX need in the first years and to adapt to market reaction. All clean utilities installed in the Facility since phase n.1, shall be oversized to be able to cope with the Capacity expansion of the second project phase (double capacity).

Country: Uganda

Sector: Industrial

Activity: Business Development

Year: 2017

Client: Joint Medical Store (JMS)







Oral-solid drugs plant Pre-Feasibility Study

THINK GLOBAL has been appointed as leading consultant to produce the Kampala oral solid drugs **Production Plant Pre-Feasibility Study** for the development of identified industrial projects of Guardian Health Ltd..

Guardian Health Ltd had been looking to expand into Manufacturing by building and operating a state-of-the-art oral solid drugs Manufacturing Facility in Kampala. The facility is expected to boast a capacity of over 120 million capsules and 720 million tablets p.a.

Following an assessment mission, THINK GLOBAL has selected and involved relevant experts in the fields of Pharmaceutical Production and Supply Chain to develop the study.

Unfortunately, due to low marginal profit and high investment costs, the project has shown to be not profitable in the medium term and has been therefore abandoned. Guardian Health Ltd. is nowadays prospering with pharmacy businesses and keeps enlarging their presence in the Country.

Country: Uganda

Sector: Industrial

Activity: Business Development

Year: 2017

Client: Guardian Health



ENERGY



THINK GLOBAL





Solar Farm Feasibility Study

THINK GLOBAL is partnering with the Botswana International University of Science and Technology (BIUST) on a pre-feasibility study for a 3 MW solar power plant project situated on the BIUST campus. This sustainable energy initiative is designed to cater to the growing energy needs of the university while embracing environmentally friendly practices.

Our engagement in the project goes beyond analysis; we actively work on engaging stakeholders, exploring potential funding sources, and government support. We believe that aligning the project with local initiatives and financial resources is vital for its success.

The focus of our study encompasses an array of critical areas including financial forecasts, procurement plans, risk management procedures, and tools. This holistic approach ensures that the project is not only technically viable but also financially sustainable. We aim to equip BIUST with a comprehensive understanding of the project's feasibility, paving the way for future developments in sustainable energy generation while considering the procurement strategy and managing potential risks proactively.

Country: Botswana

Sector: Energy

Activity: Project Management

Year: 2022-2023

Client: Botswana International
University of Science and Technology

Partner: Climosfera







Wind Farm

The consortium **Somaliwind**, including THINK GLOBAL as one of the 3 founding partners, has realized:

- •A complete Technical Assessment, involving data mining, data analysis and on-site survey;
- A comprehensive Market Survey;
- •A preliminary Design;
- •A financial Feasibility Study.

THINK GLOBAL brought into the project its consolidated experience of the local context and lead, among other tasks, the signature process of the MoU with the local Ministry of Energy and Minerals.

One of the main challenges of the project is the very poor distribution network in the city and in the country; but still, due to the unprecedented wind potential, the project-designed in 2 modular and self standing phases- has resulted **fully feasible**.

Moreover, the combination of current unsustainable cost of energy and extremely low production cost by wind power gives a terrific **contribution margin** to the project for selling the energy through both B2B and B2C channels.

Country: Somaliland

Sector: Industrial

Activity: Project Design

Year: 2017-2018

Client: Somaliland Ministry of Energy

and Minerals

Partner: Somaliwind, Agenda 21,

Etimos



HUMANITARIAN AID







Process Audit

Starting July 2023, THINK GLOBAL has been appointed by Terre des Hommes Italy HQ as leading consultant to carry out an operational process analysis and review in Lebanon and Iraq.

Terre des Hommes Italy, in order to strengthen its operational capacity over the field, implemented through Country Delegations, expressed its intention to conduct an analysis activity aimed at investigating operational processes in order to identify a path aimed at ensuring effective operational management in medium to long term. purpose of this activity is to formulate operational The recommendations aimed at ensuring a streamlined, efficient coordination and strategic guidance structure in managing the operational, strategic and positioning activities at country level, ensuring consistency and coherence with TDH-IT Vision and Mission. The entire analysis and discussion processes consider that all outcomes need to be developed in such a way as to support Country Delegations activities, while constituting the basis of an analysis process applicable, as necessary, also to other TDH Delegations, oriented to a potential scalability at Regional and Global level.

Country: Lebanon and Iraq

Sector: Humanitarian Aid

Activity: Project Management

Year: 2023

Client: Terre Des Hommes







Multi-initiatives impact evaluation Final Evaluation

The initiatives under evaluation aimed to provide support and improve the living conditions of displaced Iraqis, Syrian refugees, returnees and host communities in the Kurdistan Governorates most affected by the consequences of the conflict with ISIS.

The evaluation analyzes to what extent the action of the Italian Cooperation has influenced national policies, strategies and programs, contributing to the achievement of the SDGs indicated in the project documentation.

More generally, main scope of the assignment is to evaluate how and to what extent the initiatives have changed the context in a direction of greater equity and social justice and influenced transversal issues (including human rights, gender equality, environment and disability).

THINK GLOBAL has been appointed for the end-term evaluation of the AICS-funded project.

Country: Iraq

Sector: Humanitarian Aid

Activity: Project Evaluation

Year: 2022

Client: MAECI







Administration Processes Review Technical consultancy

Between 2021 and 2022, THINK GLOBAL has provided technical support to HelpCode in adapting its internal administration and finance processes to face the new challenges of their international projects, together with a review of the organizational model, including all the support services.

A participative approach and an extensive use of the responsibilities' matrix (RACI) have guided the entire path in an integrated agile perspective.

Country: Italy

Sector: Humanitarian Aid

Activity: Technical Support

Year: 2021 - 2022

Client: HelpCode ETS







Emergency Agriculture response to Covid-19 Project Design

Emergency Agriculture is a vital response to crises, addressing food security and income issues in vulnerable communities. The COVID-19 pandemic has disrupted economies and food supplies globally, especially impacting low-income populations. THINK GLOBAL promotes Emergency Agriculture through a holistic approach involving rapid, sustainable, and local food production.

This approach aims to bolster food security, economic resilience, and capacity building. Key strategies include distributing Emergency Family Farming Kits with seeds, tools, and training, creating intensive gardens with simple irrigation systems, and providing professional agricultural training. The goal is to empower communities to produce their own food, increasing resilience, and generating income.

Emergency Agriculture is essential not only in rural but also urban areas, where population growth is concentrated. By focusing on high-intensity crops and introducing efficient cultivation techniques, this initiative fights poverty, enhances food security, and promotes local economic development, ultimately fostering self-sufficiency and improving livelihoods.

Country: Worldwide

Sector: Humanitarian Aid

Activity: Project Design

Year: 2020-2021

Client: Various

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